

Roll No.

Total No. of Questions : 09

Total No. of Pages : 02

B.Com. (Hons) (Sem.-3)

INDIAN ECONOMY

Subject Code : BCOMGE 301-18

M. Code : 76652

Date of Examination : 18-05-2023

Time : 3 Hrs.

Max. Marks : 60

INSTRUCTIONS TO CANDIDATES :

1. SECTION-A is COMPULSORY consisting of TEN questions carrying TWO marks each.
2. SECTION-B consists of FOUR Sub-sections : Units-I, II, III & IV.
3. Each Sub-section contains TWO questions each, carrying TEN marks each.
4. Student has to attempt any ONE question from each Sub-section.

SECTION-A

1. Answer the following :

- a) Define the concept of Poverty.
- b) Define Black Money.
- c) What do you mean by 'Population Explosion'?
- d) What is cooperative farming?
- e) Define MSME.
- f) What is globalization?
- g) What is the scope of privatization in India?
- h) What is the importance of WTO for India?
- i) Write any two measures to improve import substitution in India.
- j) What are the causes for income inequality in India?



SECTION-B

UNIT-I

2. Describe the salient features of Indian Economy.
3. Define inflation. What are the main causes of Inflation in India?

UNIT-II

4. Explain the various problems in agricultural marketing in India.
5. Describe the importance of Small Scale and Cottage Industries in India.

UNIT-III

6. Explain the various objectives of Fiscal Policy in India.
7. Describe the main functions of NITI Aayog.

UNIT-IV

8. Explain value, composition and direction of India's foreign trade
9. Describe what is the role of government in India's export promotion?

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B.Com (Hons) (Sem.-3)

INDIAN ECONOMY

Subject Code : BCOMGE 301-18

M.Code : 76652

Date of Examination : 15-12-2023

Time : 3 Hrs.

Max. Marks : 60

INSTRUCTIONS TO CANDIDATES :

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SECTION-A

1. **Write Briefly:**

- a) Define Liberalizaion
- b) Write a short note on Political Objectives of Economic Planning.
- c) Explain in brief principles of WTO.
- d) Do we need a second green revolution in India? Why?
- e) Highlight the effects of Black Money in India.
- f) What do you mean by Inflation?
- g) Why Poverty still remains a challenge for the Indian Government?
- h) What is the importance of Public sector in India?
- i) Distinguish between Balance of Trade and Balance of Payments.
- j) What are the obstacles in Export Promotion?



SECTION-B

UNIT-I

2. Write a detailed note on problem of unemployment and rising prices in India.
3. Differentiate between economic growth and economic development. What are the main reasons for slow growth in India?

UNIT-II

4. Define agricultural productivity. What factors determine agricultural productivity in India? What measures can be adopted to raise agricultural productivity in the Indian Context?
5. Explain the Latest Industrial policy in India. Discuss the important issues towards the Industrial Development in India.

UNIT-III

6. What were the various strategies adopted during Economic Planning? Discuss the significance/need of it in India.
7. What do you mean by Globalization? Explain the impact of Globalization on Indian Economy.

UNIT-IV

8. What are the various agreements signed under WTO? Also differentiate WTO from GATT.
9. What are the main reasons for disequilibrium in balance of payments in India?

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Bachelor of Commerce (Honours) (Sem.-3)

WORKSHOP ON IT TOOLS FOR BUSINESS & E-COMMERCE

Subject Code : BCOMSEC 301-18

M.Code : 76653

Date of Examination: 18-12-2023

Time : 3 Hrs.

Max. Marks : 60

INSTRUCTIONS TO CANDIDATES :

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4. Student has to attempt any ONE question from each Sub-section.

SECTION-A

1. Write briefly :

- a) What is an Operating System?
- b) What is a file in a computer?
- c) What are the different types of alignment in MS-Word?
- d) What is a Slide Sorter View in MS-PowerPoint?
- e) What are the applications of Bar Chart in MS-Excel?
- f) What is the application of AVERAGE IFS function in MS-Excel?
- g) What is a Portal?
- h) What is the B2B E-Commerce Model?
- i) What is Internet Advertising?
- j) What is meant by Electronic Payment System?



SECTION-B

UNIT-I

2. Discuss the important features of computers. Also, explain the limitations of computers.
3. Write detailed notes on:
 - a) Important features of the Windows Operating System
 - b) Applications of Primary and Secondary Memory.

UNIT-II

4. Write detailed notes on
 - a) Important formatting commands
 - b) Need and applications of paragraphs and sections in MS-Word
5. Discuss the important features of MS-PowerPoint that make it the right tool for business presentations.

UNIT-III

6. Write detailed notes on:
 - a) Components of MS-Excel History
 - b) Different Graphs and their Applications in MS-Excel
7. List down important Financial and Statistical functions in MS-Excel. Explain by citing the applications of each function.

UNIT-IV

8. Discuss the reasons for the widespread growth of E-Commerce in India. Explain by citing examples
9. Write detailed notes on :
 - a) Features of a corporate website
 - b) Security issues in E-Commerce.

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B.Com. (Hons.) (Sem.-3)

MANAGEMENT ACCOUNTING

Subject Code : BCOM 301-18

M.Code : 76649

Date of Examination : 23-12-2023

Time : 3 Hrs.

Max. Marks : 60

INSTRUCTIONS TO CANDIDATES :

1. SECTION-A is COMPULSORY consisting of TEN questions carrying TWO marks each.
2. SECTION-B consists of FOUR Sub-sections : Units-I, II, III & IV.
3. Each Sub-section contains TWO questions each, carrying TEN marks each.
4. Student has to attempt any ONE question from each Sub-section.

SECTION-A

I. Write briefly :

- a) Common-size statement
- b) Working capital
- c) Zero Base Budgeting
- d) Sales budget
- e) Non-Financial measures
- f) Cost accounting V/s Management Accounting
- g) Current Ratio
- h) Trend Analysis
- i) Scope of management accounting
- j) Limitation of ratio Analysis.



SECTION-B

UNIT-I

2. Explain the term 'management accounting' and clearly distinguish between financial accounting and management accounting.
3. What is common size balance sheet and income statement? Explain the techniques of preparing common size balance sheet.

UNIT-II

4. From the following information, calculate (i) Net Assets Turnover (ii) Fixed Assets Turnover and (iii) Working Capital Turnover Ratios :

Preference Shares Capital	4,00,000
Plant and Machinery	8,00,000
Equity Share Capital	6,00,000
Land and Building	5,00,000
General Reserve	1,00,000
Motor Car	2,00,000,
Profit and Loss Account	3,00,000
Furniture	1,00,000
15% Debentures	2,00,000
Stock	1,80,000
14% Loan	2,00,000
Debtors	1,10,000
Creditors	1,40,000
Bank	80,000
Bills Payable	50,000
Cash	30,000
Outstanding Expenses	10,000
Sales for the year 2014 were	Rs. 30,00,000.

5. What do you understand by budgetary control? Explain briefly the characteristics of a good budget.

UNIT-III

6. What is the purpose of preparing a Fund flow statement? How is it prepared? Explain and illustrate.
7. From the following information, prepare Cash Flow Statement for Pioneer Ltd. Balance Sheet of Pioneer Ltd. as on March 31, 2023

BALANCE SHEET

Liabilities	2022	2023	Assets	2022	2023
Equity Share Capital	5,00,000	7,00,000	Patents	1,00,000	95,000
Profit and Loss	2,00,000	3,50,000	Equipments	2,00,000	2,30,000
Bank Loan	1,00,000	50,000	Furniture	3,00,000	2,70,000
Proposed Dividend	50,000	70,000	Investments		100,000
Provision of	30,000	50,000	Debtors	80,000	1,20,000
Taxation					
Creditors	50,000	45,000	Store	50,000	1,30,000
Outstanding Rent	5,000	7,000	Cash	5,000	27,000
			Bank	2,00,000	3,00,000
	9,35,000	12,72,000		9,35,000	12,72,000

During the year, equipment costing Rs.80000 was purchased. Loss on sale of equipment amounted to Rs.5000. Depreciation of Rs. 15000 and Rs. 3000 were provided for equipments and furniture.

UNIT-IV

8. Responsibility accounting is an important device for control'. Discuss.
9. What is meant by responsibility centres? How far are these centres helpful to management?

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B.Com. (Hons) (Sem.-3)

MERCANTILE LAW

Subject Code : BCOM 302-18

M.Code : 76650

Date of Examination : 21-12-2023

Time : 3 Hrs.

Max. Marks : 60

INSTRUCTIONS TO CANDIDATES :

1. SECTION-A is COMPULSORY consisting of TEN questions carrying TWO marks each.
2. SECTION-B consists of FOUR Sub-sections : Units-I, II, III & IV.
3. Each Sub-section contains TWO questions each, carrying TEN marks each.
4. Student has to attempt any ONE question from each Sub-section.

SECTION-A

I) Write briefly :

- a) Explain the concept of Contingent and Quasi Contract.
- b) Who has the capacity to contract?
- c) Explain the term "Free Consent".
- d) What is a pledge in a contract?
- e) When can a partnership firm be dissolved?
- f) Distinction between sale and agreement of sell.
- g) Discuss any two rights of an unpaid seller.
- h) Explain the term Absolute and qualified or conditional acceptance.
- i) Briefly explain the types of cheques.
- j) Who is called a payee?

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SECTION-B

UNIT-I

- 2) "To bring the contract in motion there has to be an offer". With respect to this statement discuss the essentials of a valid proposal or offer.
- 3) Explain the breach of contract. Discuss the remedies available to an aggrieved party for the breach of contract.

UNIT- II

- 4) "A business firm seeks new partners with business expansion being one of the driving motives." In support of the statement discuss the admission of a partner with respect to the Partnership Act.
- 5) Explain in detail features of the contract of indemnity and guarantee. Differentiate between indemnity and guarantee.

UNIT- III

- 6) "The 'Consumer Protection Act, 1986' boasts several distinct features that differentiate it from other legislation". Comment on the statement and along with it discuss the objectives of the Consumer Protection Act, 1986.
- 7) Explain in detail the concept of conditions and warranties. Also, distinguish between conditions and warranties.

UNIT- IV

- 8) "Bills of exchange and promissory notes are written commitments between two parties that confirm a financial transaction has been agreed upon". Comment on the statement and discuss the essential elements of the same.
- 9) Elucidate in detail the rights and privileges of the Holder in Due Course (H.D.C.).

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B.Com(Hons) (Sem.-3)

MERCANTILE LAW

Subject Code : BCOM 302-18

M.Code : 76650

Date of Examination : 22-05-2023

Time : 3 Hrs.

Max. Marks : 60

INSTRUCTIONS TO CANDIDATES :

1. SECTION-A is COMPULSORY consisting of TEN questions carrying TWO marks each.
2. SECTION-B consists of FOUR Sub-sections : Units-I, II, III & IV.
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4. Student has to attempt any ONE question from each Sub-section.

SECTION-A

I. Write briefly :

- a) Void contract
- b) Contingent contract
- c) Cross offer
- d) Fraud Vs. Misrepresentation
- e) Indemnity
- f) Bailment
- g) Holder in due course
- h) Drawee in case of need
- i) What is dissolution of partnership firm?
- j) Define consumer.



SECTION-B

UNIT-I

2. Define consideration. What are the essentials of a valid consideration?
3. Write a detailed note on various types of contract.

UNIT-II

4. What are the essentials of bailment? Discuss the duties of a bailee and a bailor?
5. State the provisions of Indian partnership Act regarding the admission and retirement of a partner.

UNIT-III

6. Write a detailed on Consumer Protection Act.
7. What are the rights of unpaid seller?

UNIT-IV

8. What do you mean by 'Promissory note'? What are the distinguishing features of promissory note? State the requisites of promissory note with the help of some illustration.
9. Explain who is holder in due course and also explain the rights and privileges available to holder in due course?

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B.Com. (Hons) (Sem.-3)
HUMAN RESOURCE MANAGEMENT

Subject Code : BCOM-303-18

M.Code : 76651

Date of Examination : 13-12-2023

Time : 3 Hrs.

Max. Marks : 60

INSTRUCTIONS TO CANDIDATES :

1. SECTION-A is COMPULSORY consisting of TEN questions carrying TWO marks each.
2. SECTIONS-B consists of FOUR Sub-sections : Units-I, II, III & IV.
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4. Student has to attempt any ONE question from each Sub-section.

SECTION-A

I. Answer briefly :

- a) Explain Poaching.
- b) Centralized Vs. Decentralized Recruitment.
- c) What is vestibule training?
- d) What are the HRM practices in India?
- e) Explain types of fringe benefits.
- f) Differentiate between job enrichment and job enlargement.
- g) Write a short note on identification of training needs.
- h) Write about industrial conflict.
- i) What is 360-degree appraisal? What are its objectives?
- j) Discuss the factors affecting human resource planning.



SECTION-B

UNIT-I

2. "With ever growing outsourcing of HR activities there is no place for HR department in the overall organizational structure." Give your view point.
3. "Human Resource planning has greater relevance in the present day context of technological revolution than ever before." Substantiate this statement.

UNIT-II

4. Are job descriptions really necessary? What would happen if a company decides not to use any job description at all?
5. Describe the practices of recruitment followed in India. Discuss the sources of recruitment in India.

UNIT-III

6. Distinguish between induction and training. Explain the significance of on – the – job training.
7. Discuss the benefits and limitations of career planning and development. Which steps can be taken to make it more effective?

UNIT-IV

8. Explain why performance management is important in accomplishing organizational goals?
9. Explain the components of pay structure in India. Discuss the different methods of wages and salary.

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B.Com (Hons.) (Sem.-3)

HUMAN RESOURCE MANAGEMENT

Subject Code : BCOM-303-18

M.Code : 76651

Date of Examination : 16-05-23

Time : 3 Hrs.

Max. Marks : 60

INSTRUCTIONS TO CANDIDATES :

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3. Each Sub-section contains TWO questions each, carrying TEN marks each.
4. Student has to attempt any ONE question from each Sub-section.

SECTION-A

1. Write briefly :

- a) Importance of Human Resource Management.
- b) Definition of Human Resource Planning.
- c) Job Specification.
- d) Job rotation.
- e) Internal sources of recruitment.
- f) Induction.
- g) Aptitude Test.
- h) Difference between Training and Development.
- i) Career Planning.
- j) Graphic Rating Scale.



SECTION-B

UNIT-I

2. Discuss the new trends in Human Resource Management due to globalization.
3. Explain various factors affecting Human Resource Planning.

UNIT-II

4. Explain the methods of collecting job analysis information.
5. Explain the process of selection of employees in an organization.

UNIT-III

6. How can managers assess need for training? Explain.
7. Discuss the stages of career life cycle.

UNIT-IV

8. Define Performance appraisal and explain the steps in performance appraisal process.
9. Define Wage. Explain various elements of wage and salary.

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